



Cubbit is hiring

Job Offer **Supply Chain Manager & Hi-Tech Bus Dev** Full time

Info: careers@cubbit.io

About Cubbit

At Cubbit we envision a new internet: privacy-first, green, accessible, with no one in control.

To get there, we are on a mission to recycle the internet resources we waste into the most competitive & cyber-secure web services.

We're building the world's **1st distributed cloud provider**, that needs no costly and polluting data-centers to run.

The first step is disrupting cloud storage for users, and we started with a Kickstarter launch that got into the **top 1% of most funded campaigns in history**.

Then, we are bringing cloud storage for businesses to the next level, by making privacy a right and not a premium feature.

It's not only about cloud storage, though. Hosting, VPN, CDN, distributed cloud computing will follow soon. We're building all this together with our world-class partners such as **Techstars, Barclays and the European Commission**.

Headquarters: Bologna, Italy w/ a branch in Tel Aviv, Israel.

Job Description

Cubbit has a unique opportunity (and challenge): we need hardware to kickoff the network (and we are very proud of our Cubbit Cell device), but it is just the first step of our software-first, longer journey.

That's why we are looking for a unique candidate. Our Supply Chain Manager & Hi-Tech Bus Dev will have a **double role**:

1. Supply chain manager > optimize the whole supply chain (from production to warranty) to reduce BOM and taxes while accelerating time-to-market of batches internationally;
2. Going beyond hardware > find viable ways to make users integrate our software on devices/computers that are reliable for our network.

We are looking for an excellent Engineer or Hi-Tech Business developer with 3+ years experience in supply chain, a creative technological approach and an early adopter mindset.

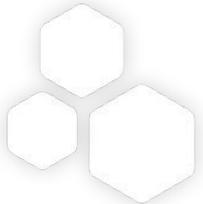


What you'll do:

- Optimize the whole supply chain (from production to warranty) to reduce BOMs and costs.
- Coordinate the implementation of a system to automatically manage e-commerce, logistics of partners and internal accounting.
- Manage relations with international producers and distributors.
- Be accountable of setting up a large scale distribution and accelerating time-to-market of batches worldwide.
- Find ways to make users integrate our software in do-it-yourself mode (i.e. SBCs like Raspberry PIs; servers that are always turned on; integrating on NAS app markets).
- Strategically define the “why”, “what” and “when” of potential integrations (with a marketing and UX perspective) as well as pave the way of “how” to implement it for the Tech team.

Your Profile and Mindset:

- Independent: a highly motivated self starter who is ready to dig in, hustle, find solutions and deliver.
- Market-driven: in everything you do, follow the golden rule of “do not waste a second nor a dime to build something people do not want”.
- Data-driven: know how to digitally engage with customers, measure their responses, define KPIs to test your hypothesis and choose a strategy.
- Methodical: be efficient in reporting to founders, or sharing findings with the team.
- Ambitious: think big, start small, scale fast. Join us in building a born global startup.
- Humble: know that you don't know, learn from the top tier, don't reinvent the wheel but raise the bar.
- Proactive participant in our culture.



What you'll need

- Ideally 3+ years of experience in international supply chain management.
- Absolute passion on technology and new products: early adopter mindset.
- Knowledge of Software and Cloud industries.
- Outstanding written and verbal communication skills.
- Fluent in English.

Bonus points:

- Confident with international trade laws.
- Experience in software integration expert.
- Being a Maker yourself.
- Past working experience in startups.

Benefits:

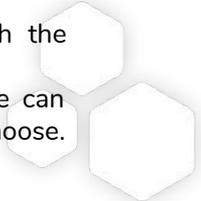
- A vibrant, young, and informal workplace.
- Remote work possible after a first period working with the team in Bologna to assimilate Cubbit culture and product knowledge.
- Opportunity to participate in the best world fairs and events linked to the tech world.
- Possibility to move in different countries during your career.
- Periodic activities with the team, and everyday passion.

Location, Commitment & Contract

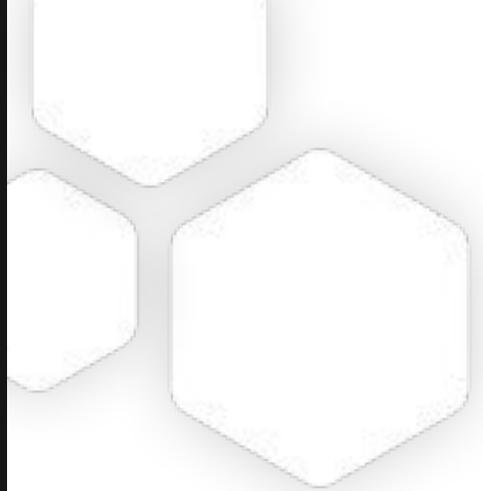
Bologna is a world-famous city for food, a young vibe due to the oldest University in the western world as well as great life style and services. Less than 1 hour from Florence and Milan, and very close to nicest places in Italy: Venice, Rome, Tuscany, Dolomites and the lakes etc.

The type of contract will be defined together with the founders.

We don't choose people based on the contracts we can offer, but we adapt the contract to the person we choose. Let's talk soon then.



If you're a hard worker, an inspiring leader, a humble team player, and a dreamer at heart, Cubbit is the place you are looking for.



Please apply even if your experience and interests aren't an exact match with what we've laid out in this job description. We're building something different at Cubbit. If that sounds interesting, we want to hear from you.

To apply, please contact us and send your CV

careers@cubbit.io
www.cubbit.io